

FEMA to SBA Disaster Loan team. Is it better to apply directly to SBA lenders for long term recovery money?

All Other Federal Assistance* (*Long term recovery HUD CDBG-DR Grant program)

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When you learn the sequence of disaster assistance youll see it goes from FEMA to the SBA for

loans. No one tells you about the long term assistance your state is working on just days after your

declared disaster. HUD CDBG-DR Funds an option to a loan.

When Louisiana had it's 2016 flooding 10's of thousands applied to FEMA and were told to apply for an SBA Disaster Loan. They said the loan would be a low interest loan. They never told you if you had good credit and good income you would be paying market rates that just may have sounded good because it was processed so quickly.

Interest rates in 2016 for Louisiana were from 1.59 to 6.5 percent. Loans below \$25,000 could be secured by good income, good credit.

What the state didn't tell you was HUD would be available and may have been used in place of your SBA loan. But the state wasn't going to tell you, not directly. You may have learned that private loans are not counted as a Duplication of Benefits and a SBA loan is counted as a Duplication of Benefits.

The difference is if you want money now, today, and fast you go with SBA loans and pay it all back plus interest. If you can wait 1, 2, 3 or more years HUD CDBG-DR grants are going to be your best bet. Grants do not have to be repaid.

But, if you have good income and good create you could have applied directly to SBA lenders for your disaster loan and then had HUD CDBG-DR reimburse you for your loan repair or reconstruction amount. It might not have been a "Dollar to Dollar" reimbursement but if you had to reconstruct your home for \$300,000 and HUD CDBG-DR reimbursed you \$250,000 your new \$50,000 mortgage would look much nicer.

For those that know this is just what happened. Those that understood a private loan was a better risk then a SBA loan. Both have to be repaid but one may be paid off with Federal Grant dollars later. This could happen years later, in Louisiana it was 17 months after the disaster the state started paying off private loans homeowners took to rebuild their homes. The state wasn't repaying SBA loans.

So, share with others the list of lenders the SBA uses for their loans. You may find it's safer for your long term recovery to not apply to the SBA and maybe not apply to FEMA. Just be sure you are informed correctly and that means you need to talk with HUD, SBA and FEMA to get the full story. Or just read more articles from homeowners like us that learned the hard way.

The SBA Lenders List is updated quarterly.

Resource links at the bottom will show current lenders.

From the SBA.Gov website:

"The table below displays the 100 most active SBA 7(a) lenders in the United States by lending volume through September 30, 2019. Results are updated quarterly."

- 1. Live Oak Banking Company
- 2. Wells Fargo Bank, National Association
- 3. The Huntington National Bank
- 4. Newtek Small Business Finance, Inc.
- 5. Byline Bank
- 6. Celtic Bank Corporation
- 7. JPMorgan Chase Bank, National Association
- 8. U.S. Bank, National Association
- 9. First Home Bank
- 10.Seacoast Commerce Bank
- 11.KeyBank National Association
- 12.Stearns Bank National Association
- 13.TD Bank, National Association
- 14.BBVA USA
- 15.Readycap Lending, LLC 16.Bank of Hope
- 17.Bank of the West
- 17.Bank of the wes
- 18.Berkshire Bank
- 19.Manufacturers and Traders Trust Company
- 20.Bank of America, National Association
- 21.SunTrust Bank
- 22.Metro City Bank
- 23.PromiseOne Bank
- 24. United Midwest Savings Bank, National Association
- 25.Bank of George
- 26.Commonwealth Business Bank
- 27.First Bank
- 28.Harvest Small Business Finance, LLC
- 29.IncredibleBank
- 30.MUFG Union Bank, National Association
- 31.United Community Bank
- 32.Pacific City Bank
- 33.Independence Bank
- 34.Midwest Regional Bank
- 35.Citizens Bank
- 36.Umpgua Bank
- 37.Poppy Bank
- 38.BankUnited, National Association
- 39.Atlantic Capital Bank, National Association
- 40.Zions Bank, A Division of
- 41.The Bancorp Bank

42.Ameris Bank 43.Open Bank 44.Hanmi Bank 45.Capital One, National Association 46.First Financial Bank 47.Synovus Bank 48.Cadence Bank, National Association 49.Pacific Premier Bank 50.NewBank 51.Regions Bank 52.Pacific Western Bank 53.Fifth Third Bank 54.Centerstone SBA Lending, Inc. 55. First Savings Bank 56.FinWise Bank 57.First IC Bank 58.Branch Banking and Trust Company 59. Five Star Bank 60.Comerica Bank 61.PNC Bank, National Association 62.Savoy Bank 63.New Millennium Bank 64.Stone Bank 65.Pinnacle Bank 66.Republic First Bank d/b/a Republic Bank 67.Banner Bank 68.Customers Bank 69.Wallis Bank 70.Plains State Bank 71.US Metro Bank 72. Citizens Bank, National Association 73.Pinnacle Bank 74.TCF National Bank 75. First-Citizens Bank & Trust Company 76.East West Bank 77.HomeTrust Bank 78.Webster Bank, National Association 79. First Bank Financial Centre 80.Seacoast National Bank 81.Radius Bank 82.HomeStar Bank and Financial Services 83. First Choice Bank 84. Touchmark National Bank 85.T Bank, National Association 86.First Chatham Bank 87.Spirit of Texas Bank, SSB 88.Meadows Bank 89. Hana Small Business Lending, Inc. 90.United Business Bank 91.Bancorp South Bank 92.Independent Bank 93. Veritex Community Bank 94. Crossroads Small Business Solutions, LLC 95.BancFirst 96.First Commonwealth Bank 97.Columbia State Bank 98.Summit State Bank 99. Fulton Bank, National Association 100.Home Loan Investment Bank, F.S.B.



• SBA Top 100 Lenders 7a loans includes disaster loans.

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